

Position Description - Associate/Senior Associate

Who we are and what we do

[Catalyst Energy Advisors](#) is a boutique consultancy focused exclusively on tackling the global energy access deficit. Many of our team members come from the industry itself, enabling us to offer an insider's perspective to our clients and partners. We collaborate with a range of actors, including enterprises, investors, international organizations, development partners, and philanthropic organizations.

A highly sought-after firm, our clients and partners include The Global Energy Alliance for People and Planet (GEAPP), The Rockefeller Foundation, Sustainable Energy for All, Shell Foundation, Facebook, GOGLA, the UK Government's British International Investment (formerly CDC Group), The World Bank, USAID, International Finance Corporation, Norfund, and others. Here's just some of our recent work and innovations:

- [VentureBuilder](#) - an innovative financing vehicle that helps scale African-owned and managed off-grid energy companies. We provide equity in the form of cash investments and in Enterprise Development Services delivered by our team for financing and support.
- [PAYGo Lab](#) - developed to tackle off-grid solar's consumer credit challenge, the Lab helps build systems, tools and capabilities to sustainably manage a portfolio at scale, including deploying a self-learning customer credit scoring tool alongside credit metrics and dashboards that give early warning signals if credit management is going off track.
- **GEAPP** - Launched at COP27, the [Powering People and Planet](#) (P3) report is GEAPP's first annual impact report. It highlights why the alliance exists, explains its impact methodology and showcases GEAPP projects across the globe. Catalyst provided research, analysis and drafted core report content.

What it's like to work with us

At Catalyst, you'll work in a fast-paced environment with a team spanning several time zones. We work on multiple mandates concurrently, which provides an exciting opportunity to learn by doing. Our staff and collaborators work fully remotely (aside from occasional business trips) and value and respect work/life balance.

The Role

We are seeking a highly motivated **Associate** or **Senior Associate** with a strong interest in energy access and climate change mitigation to support delivery on several existing mandates. The role is for a new core team member who will collaborate with stakeholders inside and outside the firm. We are looking for someone dynamic and collaborative who is eager to support and learn from our existing senior team members.

Responsibilities:

- Independently execute research across a broad range of topics in the energy access space.
- Help locate, parse, and manage key data sources for leverage in analytical tools and models.
- Lead quantitative analysis and modeling activities within specific project scopes.
- Draft clear and compelling presentations and written reports.
- Support with various other administrative tasks, including business development, social media and website updates.

Location: Remote. While Catalyst is headquartered in Berkeley, CA, the team is fully decentralized.

Hours: Expected engagement varies depending on needs of the firm. We are looking for a minimum of 20 hours per week, with the possibility to increase up to 40 hours per week depending on workload. We can be accommodating (to an extent) regarding candidate availability.

Pay: Competitive and commensurate with experience.

You'll succeed in this role if you:

- For the **Associate** level - have a graduate degree in an applicable field such as engineering, business, economics, computer science, mathematics, physical and social sciences **OR** have an undergraduate degree in one of those subjects and at least 2 years of work experience. For the **Senior Associate** - advanced degree plus 5 years of professional experience.
- Are a highly personable self-starter with the ability to work independently as part of a decentralized team.
- Prior experience working in energy access enterprises (PAYGo solar, mini-grids, C+I solar, clean cooking) is strongly preferred.
- Prior experience working in management/strategy consulting is considered a plus.
- Thrive in a dynamic, fast-paced environment with rapidly evolving priorities and deadlines.
- Have demonstrated experience using MS Excel to build analytical tools and models to solve problems and inform decision making.
- Have strong writing skills and a knack for distilling complex ideas through PowerPoint and Word deliverables.
- Have a willingness to plunge into unfamiliar disciplines by exploring and testing new ideas.
- Have experience in Sub-Saharan Africa or Asia working on issues related to energy access, climate change, or livelihoods topics is a big plus.
- English language fluency is required; French and Portuguese language skills are a plus.



To Apply

Catalyst will consider individuals with a broad range of experience and skills. To apply, please submit a resume and a brief cover letter to: jobs@catalyst-advisors.com.

Candidates will be reviewed on a rolling basis.

Catalyst values a diverse team and strives to increase the diversity of thought, perspectives, ideas and experience in the team. As such, we are committed to equal opportunities for all. All candidates will be considered without attention to age, race, color, religion, sex, sexual orientation, gender identity, national origin, veteran, or disability status.